



NORTHSTAR-AT-TAHOE
Gross Rental Revenue Report - 2013/2014
Northstar Rental Department

# UNITS	SIZE	AVERAGES			ADR		REVENUE RANGE **	
		Gross Revenue	Rented Nights	+ Owner Nights	LOW*	HIGH	LOW	HIGH
Northstar Village								
3	C1	\$44,428	135	1	\$323	\$339	\$43,692	\$45,164
3	XC	\$46,038	89	29	\$498	\$540	\$44,801	\$47,276
6	HR/1BD	\$30,841	165	3	\$165	\$196	\$19,356	\$39,570
22	HR/2BD	\$29,673	150	1	\$182	\$216	\$24,544	\$36,889
4	Loft/1BD	\$37,169	143	2	\$243	\$277	\$34,294	\$40,169
4	Loft/2BD	\$40,371	158	7	\$244	\$266	\$36,374	\$44,800
Aspen Grove								
23	SD	\$21,709	149	9	\$136	\$163	\$16,864	\$29,743
3	AL	\$21,078	112	9	\$181	\$194	\$13,564	\$27,123
5	2/1	\$29,527	119	14	\$228	\$276	\$25,552	\$39,197
11	2/2	\$27,443	100	12	\$245	\$328	\$19,918	\$45,022
6	3/2	\$33,221	86	23	\$337	\$434	\$29,668	\$38,536
3	4/2	\$37,579	83	34	\$455	\$460	\$31,396	\$43,763
Gold Bend								
6	2/1	\$24,838	94	16	\$247	\$283	\$21,623	\$27,578
10	2/2	\$23,686	83	18	\$263	\$360	\$15,768	\$34,101
7	3/2	\$30,857	81	21	\$348	\$414	\$24,667	\$36,950
3	4/2	\$38,681	79	18	\$465	\$518	\$37,356	\$40,007
Indian Hills								
13	2/2	\$19,883	67	19	\$266	\$328	\$11,624	\$29,967
7	3/2	\$25,852	65	14	\$352	\$414	\$19,460	\$30,614
Ski Trails								
17	1/1	\$20,989	102	15	\$177	\$233	\$13,297	\$25,926
11	1/1(T)	\$21,539	100	16	\$178	\$281	\$14,317	\$28,297
3	2/1	\$28,930	108	0	\$260	\$273	\$28,000	\$30,000
3	2/1(T)	\$27,690	102	15	\$261	\$281	\$25,386	\$29,980
7	2/2	\$29,682	94	9	\$268	\$344	\$17,969	\$35,744
3	2/2(T)							
Houses								
8	3bd	\$27,771	50	42	\$497	\$586	\$26,368	\$30,297
6	4bd	\$37,132	57	54	\$607	\$691	\$27,655	\$51,342
3	5bd	\$56,024	52	18	\$721	\$1,613	\$51,928	\$59,687

Size Designations:

- C1 Catamount 1 Bedroom
- XC Catamount 2 Bedroom
- HR/1BD Hotel Room 2nd Floor, 1 Queen Bed
- HR/2BD Hotel Room 2nd Floor, 2 Queen Beds
- SD Studio
- AL Aspen Grove Loft Unit
- (T) Located on the ski trail

*Low includes stay and ski free calculation and all other discounts offered to guests.

**Factors include guest requests and amount of HO usage, length on program.